

1/7

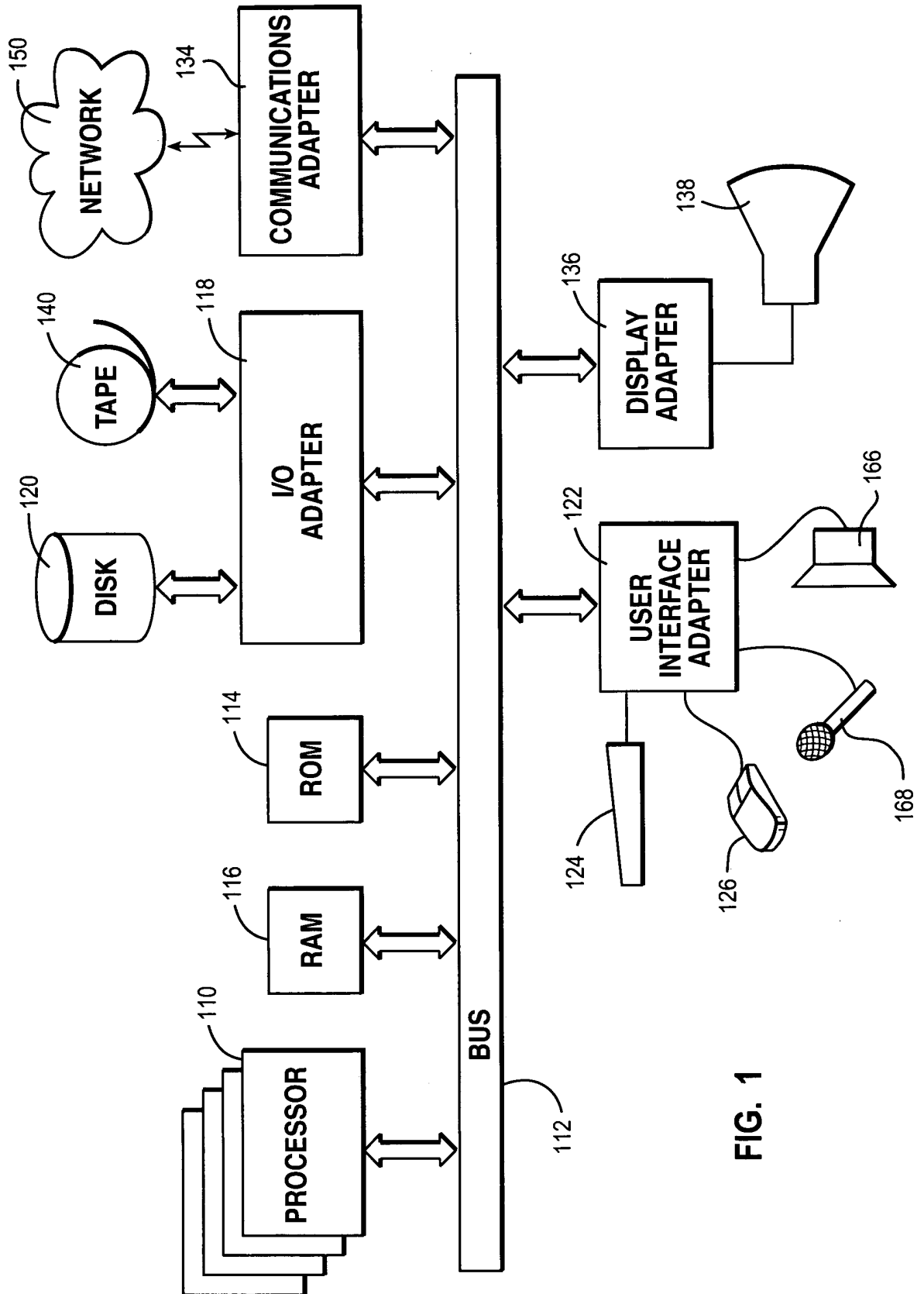


FIG. 1

2/7

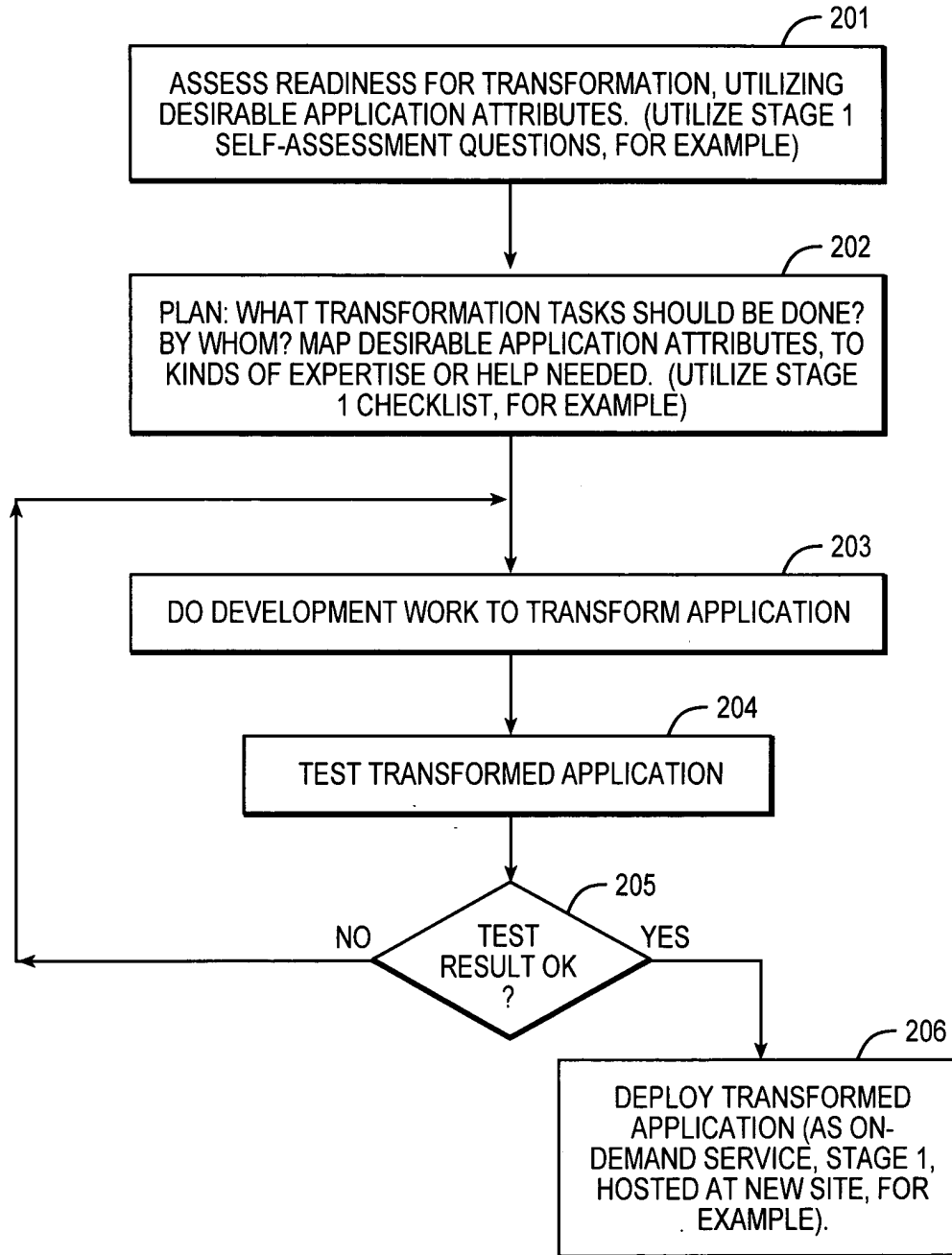


FIG. 2

3/7

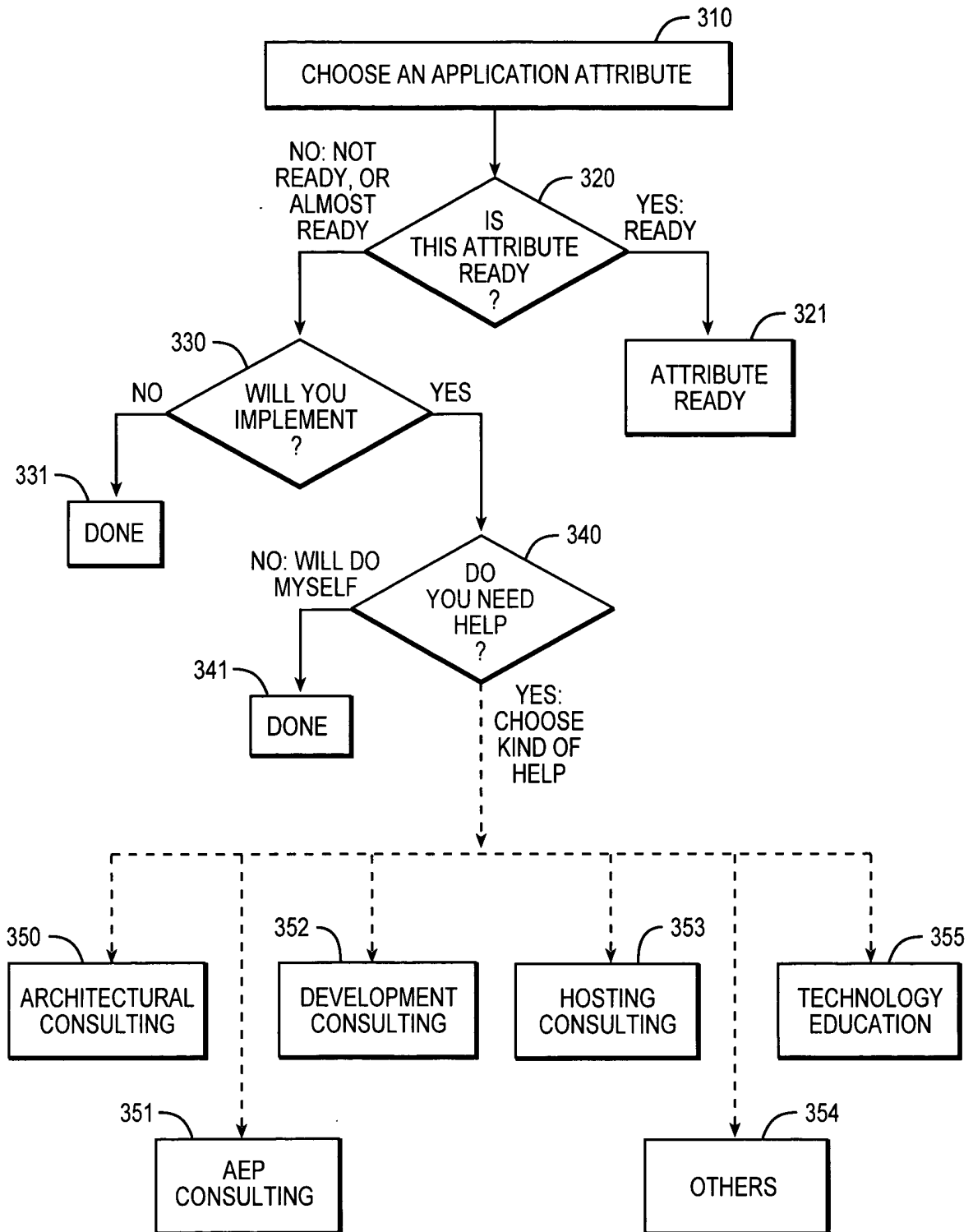


FIG. 3

4/7

400

STAGE 1 CHECKLIST

		407	408	409	410	411	412
		ARCHITECTURAL CONSULTING	DEVELOPMENT CONSULTING	HOSTING CONSULTING	AEP CONSULTING	TECHNOLOGY EDUCATION	OTHERS
401	SUITABILITY TO BE HOSTED				X		
402	ON-DEMAND INFRASTRUCTURE USE						
	AUTO-PROVISIONING PACKAGING						
403	MULTI-TENANCY	X	X				
404	SOFTWARE MAINTENANCE						
405	SCALABILITY						
406							

FIG. 4



6/7

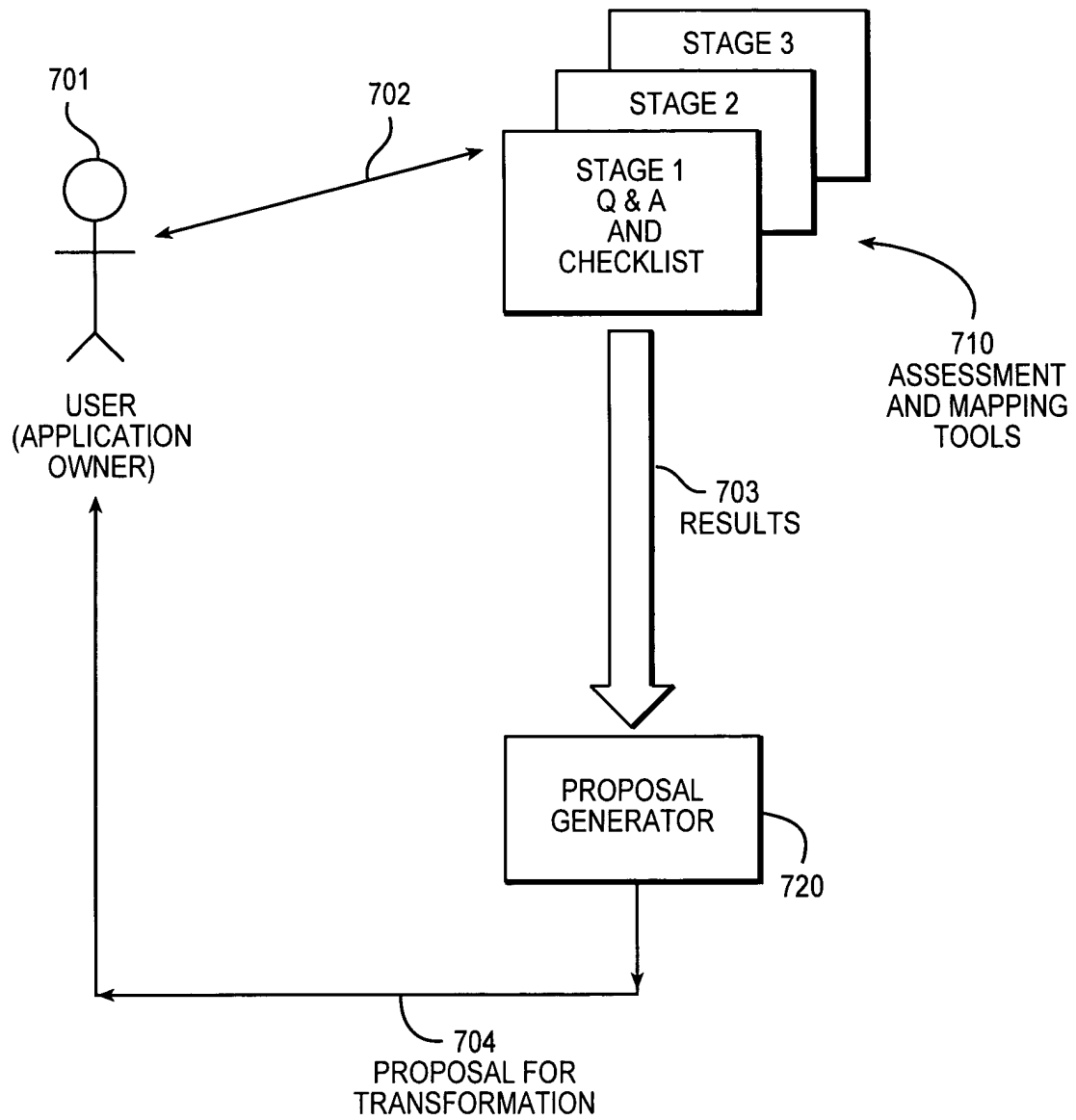
600

STAGE 3 CHECKLIST

		609	610	611	612	613	614
		ARCHITECTURAL CONSULTING	DEVELOPMENT CONSULTING	HOSTING CONSULTING	AEP CONSULTING	TECHNOLOGY EDUCATION	OTHERS
601	SINGLE SIGN-ON						
602	APPLICATION SELF-MONITORING						
603	LICENSE AGREEMENTS						
604	SERVICE LEVEL AGREEMENTS						
605	TRIAL SUBSCRIPTIONS						
606	RESOURCE PROVISIONING						
	USER/ENTERPRISE QUALIFICATIONS						
607	OFFER CATALOG						
608							

FIG. 6

7/7

**FIG. 7**